

Minutes  
Executive Committee Meeting  
Beverly – Marblehead Sail & Power Squadron  
February 12, 2018

1. The meeting was called to order by the commander at 1911. Attendees: Ray Tilton, Walter Riley, Alex Pszenny, Dale Smith, William Ghen , Jack Reed, Robert Sant Fournier.
2. The commander asked for a moment of silence for our troops in Harm's Way.
3. The minutes of the November 1, 2017 Executive Committee meeting were read by the secretary and then unanimously approved.
4. Commander Pszenny:
  - a. Recruiting/retention update: Membership remains at 156 and our rate of loss now equals that of National's overall loss rate, which is an improvement.
  - b. Non-renewal phone calls: 60 non-renewals were called and 51 renewed.
  - c. Current non-renewals: Dave Graham will call 6 and Walter will call 1.
  - d. D12 Spring Conference will be held at River View, Hudson, MA the weekend of March 23<sup>rd</sup>.
  - e. Next HB Lite: Alex would like input not later than February 21<sup>st</sup>.
  - f. Attendance at the Executive Committee meetings: the commander showed an attendance graph, indicating that several members are delinquent in attendance, and he asked them to try and improve.
5. Roster cleanup. Jack was asked to remove the names of Richard Robie and Warren French from the membership roster. He will periodically query the committee for any known deaths so that the roster can be updated.
6. Nominations for the Change of Watch. Alex noted that we have gone several years without filling Rules Committee positions. It was also noted that we need a new person for the Nominating Committee. The commander said that we need to have candidates for these positions not

later than February 16<sup>th</sup> so that the complete slate can be emailed to the membership.

7. Squadron Education Officer:

- a. Our courses (4 ABC Courses and a Weather course) are ready to go, materials ordered and advertising underway. Projector needs have been accounted for.
- b. ABC instructors and VSC examiners should be sufficient for the coming year.

8. Treasurer update:

- a. In spite of our subsidizing our social events, our overall financial balances continue to grow, reflecting stock market performance. Currently, between our investments and bank accounts, we have a net value of \$56,653.71, compared to \$54,076.67 a year ago.
- b. An audit will be conducted this month since we will have a change of treasurers at the Change of Watch.
- c. Dale was asked to prepare a budget for next year that we can present at the Change of Watch.
- d. Lou Schoenthal is added as a check signer, Dave Graham remains a check signer as well as Dale Smith

9. Administrative Officer Report:

- a. Ray is still looking for volunteers to prepare dinners for our March and May member meetings.
- b. David Graham said that he is trying to get the commander of USS Constitution to be our speaker for the May 25<sup>th</sup> Corinthian Yacht Club dinner.
- c. It was suggested that we also look into another evening cruise on the *Fame*. XXXX will look into it.
- d. The commander noted that we have lost a considerable amount of money on the Adventure Cruise, and that going forward, we should look to include our cruise along with a normal public cruise, and that members sign up with and pay the Adventure staff and that no food or drinks be provided.
- e. It was decided to go with an August 10<sup>th</sup> Adventure date and to move the squadron picnic to July 9<sup>th</sup>. Ray will continue to be picnic coordinator.

10. Member Survey was tabled due to absence of Lt/C Nigro.

The meeting adjourned at 2105. Next meeting will be held on April 4<sup>th</sup>.

Lt/C Jack Reed, AP,

Squadron Secretary.