

Minutes  
Executive Committee Meeting  
Beverly-Marblehead Sail and Power Squadron  
October 3, 2018

1. Commander Pszenny called the meeting to order at 1905, followed by the Pledge of Allegiance and a Moment of Silence for our Troops in Harm's Way.
2. Attendance: Alex Pszenny, Cdr; Lt/C Reed; Lt/C Riley; Lt/C Tilton; Dale Smith; Mark Lepco; Lt/C Bedrossian; Lt/C Schoenthal.
3. Lt/C Reed read the minutes of the June 6, 2018 Executive Committee meeting which were approved.
4. Membership. Commander Pszenny said that membership stabilized over the past few months at 137. He produced a list of 15 members who had not renewed.
5. Merit Mark recommendations. The MM Committee, made up of Jack, Lou, Walter and Alex will meet on October 15 to review the member roster and decide who should be recommended for a merit mark. If any of the executive committee have a specific recommendation, they should let jack know.
6. Web site alternatives. Dale Smith presented an analysis of six different options for a web site going forward. The current system (Dream Weaver) is quite expensive and requires a lot of technical know-how. Cdr. Pszenny asked Dale to come up with a final recommendation for the December Executive Committee meeting.
7. Fall District Conference will be held jointly with Districts 12, 14 and 19 at the Doubletree Hotel, Hyannis, MA. Registration deadline is tomorrow, October 4<sup>th</sup>.
8. Dues changes: No increase yet proposed by national (current is \$55 single and \$82.50 family). District 12 is considering going from \$7 to \$8 for a single membership and from \$10.50 to \$12 for a family. Our fee is \$10 for single and \$15 for family. The decision was to keep our current dues fees.

9. XO Report. The survey was sent to 260 current and former members with 21 responses as of October 3<sup>rd</sup>. A reminder will be sent out on October 10<sup>th</sup>. Some initial findings:
  - a. Vast majority joined for educational opportunities.
  - b. 80% of current members are over 60 years of age.
  - c. 20% were never asked to serve on a committee; 50% would if asked.
  - d. 30% think squadron name is discouraging.
- 10.SAO Report. Lt/C Tilton:
  - a. November 7<sup>th</sup> members meeting has a new order of events: Supper (Joan Thayer); then business meeting; and finally our speaker, John Laurence Busch.
  - b. 2019 Meeting Schedule: Member meetings the first week of September, November, January, March and May. Executive Committee will meet the first week of October, December, February April and June.
  - c. Request sent to JYC for first Wednesday of each month.
- 11.SEO Report. Lt/C Riley presented the fall course status:
  - a. The ABC course taught by Robere given at BHYC starting Oct 9 with five students.
  - b. Advanced BH taught by Alex given at JYC started Sep 24<sup>th</sup> with five registered.
  - c. Engine Maintenance, taught by Lou, given at JYC starting Oct 9<sup>th</sup> with two students so far.
  - d. Partner in Command will be taught by Ray on a Saturday but not yet scheduled.
  - e. Spring courses include ABC at four sites, the new Marine navigation Course, Marine Electrical Systems, Sail Course and Weather course and a seminar – Sail Trim and Rig Tuning.
  - f. Vessel Safety Checks through October 1<sup>st</sup>: 91 checked with 80 passing. We represent 70% of all VSCs conducted by District 12.
  - g. It was decided to reduce the cost of the ABC course from last year's price of \$75 to \$60 going forward.

12. Treasurer's Report. We have \$1,322.76 in the bank; \$627.98 in PayPal; and \$57,874.54 invested with Fidelity.

There being no further business, the commander adjourned the meeting at 2105.

John F. Reed, AP, Secretary